



Supplier Management

Successful Cross-Border •
Supplier Management

Training Programs

“Excellence in Learning”

Who we are

Solutions4Business Inc. is a boutique Management & IT consulting firm. Recognizing client's needs with a unique deep-dive approach and adjusting our models to achieve organizational objectives is what sets us apart.

We are the Supply Chain Specialists. Our mission as your training partner is to help build & deliver dynamic program structures to increase the knowledge retention rate for the attendees. Our consulting team leverages its years of client expertise and transforms it into practical, interactive solutions based training.

Contact us

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- Supply Chain Services
- Project Management
- IT Consulting
- Training Programs

www.soln4biz.com

Who should attend?



Program Overview:

Cross Border Supplier Management is becoming a way of life for today's purchasing professionals. Cross-cultural contact is increasing, creating a greater potential for both conflict and cooperation. Given this rapidly changing environment, the ability to relate to people with varying cultural backgrounds is an essential skill for supply managers.

This program focuses on results-oriented leadership, collaboration and communication with individuals and organizations from different world regions. Going beyond mere tolerance, this program delves deeply into barriers to effective international project management, and provides strategies for building productive international teams.

Following vital aspects are covered as part of this program:

- Globalization and the Changing Role of the Supply Manager
- The Importance of Culture Understanding and tailored leadership for Procurement Effectiveness
- Highlights of various cultures' effective communication strategies
- Examples of cross cultural faux pas and their negative effect on supplier relations
- Effective communication strategies

Skills You'll acquire:

This program is designed to provide supply managers with an understanding of different world cultures and proven ways to use this knowledge to increase procurement effectiveness.



Who should attend:

Supply Managers, functional experts, and high potential professionals looking to get an understanding of different world cultures and proven ways to use this knowledge to increase procurement effectiveness. We also offer similar courses for students enrolled at a graduate level university program.

Cost:

Contact us for more information about the cost structure.

Format:

This is a instructor-led, 1-day eight hour workshop conducted in a highly interactive & hands-on learning environment.

Trainer Pool:

Trainers include expert practitioners from industry and our experienced Consulting Team. We conduct initial assessments at the client site to understand the as-is business processes and IT Infrastructure in place to support on-going operations.

Our assessment team also gathers training requirements aligned to clients' custom needs.



Offer this Program at Your Location - Benefit from years of corporate expertise!

Bring the expertise of Solutions4Business' nationally recognized training consultants directly to your workforce. Benefits include: Sessions tailored to your business delivered at times convenient for your staff, Group learning and networking, Ideal forum for management participation in program delivery. Organizations large and small as well as academic institutions can take advantage of this on-site development opportunity. Select from our training' portfolio listed below or let us design a custom course for your business needs.

Additional Details:

For information on bringing this program to your location, contact us at: **(724) 713-1456**, or email us: training@soln4biz.com



The **Solutions4Business** Advantage!

We deliver education and training through a uniquely interactive, engaging approach, designed to enhance knowledge retention through an hands-on experience.

We offer a one-on-one training program customization using our proprietary process & training assessment models to suit client needs segmented by specific business units and functions.

“ We also offer ”
customized training
specific to your organization's needs!

The **Solutions4Business** Pool of training Programs!

- Project Management Foundations
- Project Management Knowledge Areas
- Program Management
- Demand Management Knowledge Areas
- Customer Service Management
- Third Party Manufacturing Strategy
- Lean Logistics
- Lean Supply Chain
- Lean Sales & Operations Planning (S&OP)
- Waste Management Concepts
- Fundamentals of Materials management
- Inventory Management Foundations
- APICS Principles of Inventory Management
- APICS Principles of Operations Management
- APICS CPIM Certification Preparatory Training
- Successful Cross Border Supplier Management
- Supplier Cost Reduction
- Six Sigma: Yellow Belt Training & Certification
- Six Sigma: Green Belt Training & Certification
- Six Sigma: Black Belt Training & Certification