



Cost Reduction

Reducing Supply Chain Costs •
While Enhancing Performance

Training Programs

“Excellence in Learning”

Who we are

Solutions4Business Inc. is a boutique Management & IT consulting firm. Recognizing client's needs with a unique deep-dive approach and adjusting our models to achieve organizational objectives is what sets us apart.

We are the Supply Chain Specialists. Our mission as your training partner is to help build & deliver dynamic program structures to increase the knowledge retention rate for the attendees. Our consulting team leverages its years of client expertise and transforms it into practical, interactive solutions based training.

Contact us

Address: Solutions4Business Inc.
(Corporate Headquarters)
48 West 48th Street, Suite #1116,
New York, NY 10036

Email: training@soln4biz.com
info@soln4biz.com

Telephone: +1 646-660-0935
+1 724-713-1456

Fax: +1 425-740-9041

- Supply Chain Services
- Project Management
- IT Consulting
- Training Programs

www.soln4biz.com

Who should attend?



Program Overview:

Supplier development is aimed at improving supplier performance, not browbeating them into charging less or simply auditing and rewarding them. It's all about providing suppliers with what they need to be successful in the supply chain. The rewards for undertaking a supplier development initiative include:

- Sourcing cycle time reduced by 25-30 percent
- Time-to-market reduced by 20 percent
- Costs lowered by 25-50 percent
- Improved quality, reliability, and manufacturability of products and services
- Increased responsiveness to customer needs and market dynamics
- Improved collaboration and knowledge sharing

Two of the most important functions of a supplier development program are:

- Improved communication about anticipated product demand. Lack of information translates into additional costs (usually in the form of just-in-case inventory). Suppliers need to become extensions of their customers.
- Training and subsequent support in the application of Rapid Results improvement tools. Asking suppliers to drop their price without giving them the know-how to lower their costs through process improvement is not sustainable long-term.

Skills You'll acquire:

This program is designed to provide supply chain professionals with a time tested approach towards reducing costs through a formal supplier development program that involves engaging the culture through a series of Rapid Results projects.. You will at the end of the program take away important skills to build a strategy to ensure organizational buy-in is needed along with a detailed implementation plan.



Who should attend:

Managers, functional experts, and high potential professionals who are seeking to develop their knowledge and understanding of Cost Reduction in today's Supply Chain.

No previous subject area expertise is suggested but not specifically required or assumed. We also offer similar courses for students enrolled at a graduate level university program.

Format:

This is a instructor-led, 1-day eight hour workshop conducted in a highly interactive & hands-on learning environment.

Cost:

Contact us for more information about the cost structure.

Trainer Pool:

Trainers include expert practitioners from industry and our experienced Consulting Team. We conduct initial assessments at the client site to understand the as-is business processes and IT Infrastructure in place to support on-going operations.

Our assessment team also gathers training requirements aligned to clients' custom needs.



Offer this Program at Your Location - Benefit from years of corporate expertise!

Bring the expertise of Solutions4Business' nationally recognized training consultants directly to your workforce. Benefits include: Sessions tailored to your business delivered at times convenient for your staff, Group learning and networking, Ideal forum for management participation in program delivery. Organizations large and small as well as academic institutions can take advantage of this on-site development opportunity. Select from our training' portfolio listed below or let us design a custom course for your business needs.

Additional Details:

For information on bringing this program to your location, contact us at: **(724) 713-1456**, or email us: training@soln4biz.com



The **Solutions4Business** Advantage!

We deliver education and training through a uniquely interactive, engaging approach, designed to enhance knowledge retention through an hands-on experience.

We offer a one-on-one training program customization using our proprietary process & training assessment models to suit client needs segmented by specific business units and functions.

“ We also offer ”
customized training
specific to your organization's needs!

The **Solutions4Business** Pool of training Programs!

- Project Management Foundations
- Project Management Knowledge Areas
- Program Management
- Demand Management Knowledge Areas
- Customer Service Management
- Third Party Manufacturing Strategy
- Lean Logistics
- Lean Supply Chain
- Lean Sales & Operations Planning (S&OP)
- Waste Management Concepts
- Fundamentals of Materials management
- Inventory Management Foundations
- APICS Principles of Inventory Management
- APICS Principles of Operations Management
- APICS CPIM Certification Preparatory Training
- Successful Cross Border Supplier Management
- Supplier Cost Reduction
- Six Sigma: Yellow Belt Training & Certification
- Six Sigma: Green Belt Training & Certification
- Six Sigma: Black Belt Training & Certification